



Jigsaw Discovery Tool

Effective Sales Development

Concentrates on outcome-focused sales execution with higher results. Achieve key skills and strategies on persuasive communication, building strong relationships, and mastering closure. Understand the importance of self-awareness, aligning to customers need, and efficient sales performance.



INTERNATIONAL

Use Effective Sales Development to:

- Influence and engage prospects effectively.
- Develop long-term client relationships that drive repeat business.
- Master the art of addressing and overcoming customer objections.
- Tailor sales approaches to align with different customer profiles and market demands.
- Learn strategies to maximize productivity and achieve peak performance.
- Develop a clear understanding of goals for focused efforts.

Duration: 1 - 2 Days

Delivered As: Instructor | Virtual Instructor

Performance . Communication . Alignment .

Success in sales is not just about closing deals; it's about building trust, aligning goals, and consistently delivering value through effective communication and strategy

Who can Participate

- Sales Representatives, Executive Sales, Sales Managers, New Joiners
- The people who are in sales profession



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LEARNING