

MINT Negotiation

A strong rational understanding, and immediately actionable ideas that will transform as a Negotiator. Blended with relatable stories, day-to-day examples, anecdotes, and excellent scientific rigour. Can Navigate the rough while Negotiating tough.



Custom Designed 

High
on
Demand

Use MINT Negotiation to:

- Introduction to instruments of negotiation and their application
- Decode the counter-intuitive aspects of negotiation
- Deep dive into — Connect & Collaboration
- Design Negotiation Strategies using the framework
- Recognizing others and fostering trust within the value chain
- Building trust in the value chain

Duration: 2 Days

Delivered As: Instructor | Virtual Instructor

Strategic . Resolute . Interactive .

Negotiation is not about giving up something; it's about gaining something more valuable— understanding, trust, and cooperation

Who can Participate

- Sales Team - Managers & Team
- Procurement & Purchase - Individual & Team
- Human Resource - People, Vendors & Admin
- Finance - Vendors, People & Clients



LEAD Life >>
LEARNING