

# Master Negotiator

Equip techniques and strategies for productive discussions, resolve conflicts, and achieve mutually beneficial agreements. A practical exercise and theoretical insights to enhance the abilities in active listening, clear communication, strategic thinking, and compromise.

**Custom Designed** 

## Use Master Negotiator to:

- Learn cutting-edge negotiation tactics.
- To navigate complex negotiations and build stronger professional relationships.
- Maintaining positive relationships throughout the negotiation process.
- Master the art of creating win-win scenarios.
- Bring negotiation concepts to life.
- Develop the competencies to navigate complex negotiations.

**Duration:** 90 Min

**Delivered As:** Instructor | Virtual Instructor

**Strategic . Resolutive . Interactive .**

Negotiation is not about giving up something; it's about gaining something more valuable—understanding, trust, and cooperation

## Who can Participate

- Sales Team - Managers & Team
- Procurement & Purchase - Individual & Team
- Human Resource - People, Vendors & Admin
- Finance - Vendors, People & Clients

